



ALLEGATO 3. Presentazione Aziendale TraineeLand



Traineeland

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Internships in different profesional fields and countries

About the company

- ▶ TraineeLand is an international training academy based in the European Union.
- ▶ TraineeLand provides professional training in different fields, including online training. We also have experience in European educational projects and we have established strong partnerships with many European universities. So far, many students have used the services provided by TraineeLand and its collaborators.
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In which companies does TraineeLand offer internships?

- ▶ TraineeLand
- ▶ Dimitra International
- ▶ Nurservicio
- ▶ Eutech Engineers

In which countries does TraineeLand offer internships?

- ▶ Madrid, Spain
- ▶ Berlin, Germany
- ▶ Lisbon, Portugal
- ▶ Warsaw, Poland
- ▶ Iasi, Romania

Internships in TraineeLand

- ▶ International relations
- ▶ Human resources
- ▶ Management
- ▶ Marketing
- ▶ Translation
- ▶ Tourism
- ▶ Journalism

Internships in Dimitra International

- ▶ Political Science
- ▶ Business Development
- ▶ Law (Mix of different legal fields)
- ▶ Civil Law, Immigration Law, Environmental Law, Data Protection Law, Human rights Law, Foreign Law, Criminalistic, Family Law, European Law, Business Law, International Taxation Law, LGBTQ+ Law.
- ▶ **AML/CFT (Anti-Money Laundering and Counter Financing of Terrorism)**
- ▶ Ethics/Philosophy
- ▶ Finance/Banking
- ▶ Export and Import regulations.

Internships in Nurservico

- ▶ Medicinal plants research
- ▶ Health care research
- ▶ Nutrition research
- ▶ Global Health
- ▶ Prevention programmes
- ▶ Psychology research

Internships in EUtech

- ▶ Applied Ecology
- ▶ Graphic design
- ▶ Architecture
- ▶ Civil Engineering
- ▶ Programming and Electronic Engineering
- ▶ Computer Systems Administration

Law internship (Mix of different legal fields)

- Dimitra international

- ▶ To write legal reports about foreign law and European Law.
 - Focused in business law and start ups.
 - Task example: Elaborate a report about how to open a company in Croatia.
 - Task example: Tax planning. To plan the taxation of a client (Spanish citizen) willing to legally reduce his taxes.
- ▶ To give support in the analysis of offshore jurisdictions (Cyprus, Isle of Man, Malta, etc).
- ▶ To search and analyse laws of foreign countries affecting immigration laws for investors and students. Portuguese national visa regime.
- ▶ Working language: **ENGLISH, there is the possibility to do it in Spanish too.**

AML/CFT (Anti-Money Laundering and Counter Financing of Terrorism) 1 - More suitable for students of economics and Law

- ▶ What is it? AML/CFT are a group rules that affect different businesses vulnerable to be used to laundering money, such as: Real Estate, Banking, Online gaming, Insurances, Criptocurrency, etc.
 - Example: A client whose main business activity is to intermediate in the selling of criptocurrency. It is to be considered a high risk client according to the EU Laws.
 - When someone receives a transfer from a financial high risk country such as Iran, or maybe from a high risk person such as a politician. These activities are suspicious of money laundering according the EU Directives and local laws of the EU countries.
 - Another example, if someone deposit cash many times in a ATM, authorities consider this to be a risk activity.
 - EU and local laws require to apply different measures to these type of clients.

AML/CFT (Anti-Money Laundering and Counter Financing of Terrorism) 2

- ▶ Task example: To solve different cases of AML/CFT in which students have to use EU and local laws.
- ▶ Task example: To elaborate reports about court cases (also cases decided by financial regulators) regarding Money Laundering Prevention and compliance. Your reports will be published in the website of Dimitra Intl.
- ▶ Laws are not specific about the practical solution of these cases, therefore students will be mentored in a practical way. Students will be encouraged to apply different criteria based on recommendations of financial institutions and international organizations.
- ▶ This professional field is in demand, and this internship is a good opportunity to be introduced in the financial crime prevention industry.
- ▶ You will learn how Banks deal with clients that intend to launder money.
- ▶ Working language: ENGLISH, there is the possibility to do it in Spanish too.

Business Development - Dimitra International. For Economics students

Activities to perform:

- ▶ To elaborate business plans.
- ▶ To make market analysis.
- ▶ To make analysis of competence.
- ▶ To make financial and sales plans.
- ▶ To elaborate marketing plans.

You will elaborate business plans. You will be given an idea of business and the guidance to elaborate a complete business plan.

Working language: ENGLISH, there is the possibility to do it in Spanish too.

Psychology - Nurservicio

- ▶ To perform research and write reports:
 - Anxiety
 - stress management
 - self-care
 - early stimulation for babies
 - drug addiction
 - And other pathologies in which people are vulnerable.
- ▶ Important: Your research will be published in the website of Nurservicio.

Tourism - TraineeLand

- ▶ To write tourism articles promoting the cities where TraineeLand has offices.
- ▶ To write reports about flights in Europe.
- ▶ To give support in the administrative tasks related to the role. For example, to create or update welcome packages to give to students arriving to new countries.
- ▶ Assist in conducting risk assessments on all transportation in the European Union.

What will you get from these internships?

- ▶ At the end of the internship you will get a certificate of completion and a recommendation letter. Including recommendation on LinkedIn.
- ▶ You will gain valuable experience from practical tasks.
- ▶ You will get international connections, because you will be in TraineeLand offices where students from other countries come.
- ▶ A nice environment of work and constant mentoring.